

Message Text

UNCLASSIFIED

PAGE 01 CAIRO 11390 01 OF 02 242018Z

70

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 108293

R 241615Z AUG 76
FM AMEMBASSY CAIRO
TO USDOC WASHDC
INFO SECSTATE WASHDC 6377
AMCONSUL ALEXANDRIA
AMCONSUL PORT SAID

UNCLAS SECTION 1 OF 2 CAIRO 11390

E.O. 11652: N/A
TAGS: BEXP EG
SUBJ: PORT DEVELOPMENT TECHNICAL SALES SEMINAR, OCTOBER 1-16, 1976

REF: (A) USDOC 13269 (B) USDOC 13381

1. INITIAL CONTACTS WITH ORGANIZATIONS CONCERNED WITH SUBJECT AREA OF SEMINAR INDICATE PROBABLE ATTENDANCE OF 75-100 PUBLIC SECTOR OFFICIALS AND PRIVATE SECTOR SHIPPING AGENTS. PRIME AUDIENCE IS LOCATED AT ALEXANDRIA, BUT WE ARE ALSO NOTIFYING POSSIBLY INTERESTED ORGANIZATIONS AT CAIRO, PORT SAID, ISMAILIA, AND SUEZ, AND WILL ISSUE PERSONAL INVITATIONS WHEN INDIVIDUALS ARE IDENTIFIED BY NAME. USIS CAIRO AND ALEXANDRIA ARE ASSISTING WITH PREPARATION OF PRESS PUBLICITY. PRESENTATION OF SEMINAR PAPERS IN ENGLISH POSE NO RPT NO PROBLEM.

2. EMBASSY SUGGESTS THAT SEMINAR BE HELD AND PARTICIPATING FIRM REPRESENTATIVES HOUSED AT PALESTINE HOTEL, ALEXANDRIA. GOOD CONFERENCE FACILITIES ARE AVAILABLE THERE FROM 9:00 A. M. TO 6:00 P.M. DAILY AT DOLLAR EQUIVALENT COST OF \$180 PER DAY (ALL CONVERSATIONS ARE MADE AT LE 1 EQUALS \$1.80 OFFICIAL USG VOUCHER RATE), INCLUDING INDIVIDUAL SALES DISCUSSION BOOTHS FOR FIRM REPRESENTATIVES. ROOM COSTS, WITH COMPULSORY HALF-BOARD (BREAKFAST/LUNCH OR BREAKFAST/DINNER), ARE APPROX. \$33 PER DAY; SUITE FOR SEMINAR CHAIRMAN WILL COST APPROX. \$59 PER DAY. ONE SITE AND TEN SINGLES HAVE BEEN
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CAIRO 11390 01 OF 02 242018Z

RESERVED AT PALESTINE FOR PERIOD OCTOBER 8-12.

3. ONE SUITE AT APPROX. \$180 PER DAY AND TEN SINGLES AT \$36 HAVE BEEN RESERVED AT MERIDIEN HOTEL FOR NIGHT OF TUESDAY, OCTOBER 12, UPON RETURN FROM ALEXANDRIA (SEE SCHEDULE BELOW). MERIDIEN HOTEL DOES NOT PROVIDE HALF BOARD.

4. TRAVEL FROM CAIRO TO ALEXANDRIA IS MOST CONVENIENTLY ACCOMPLISHED BY RAIL. NONSTOP FIRST -CLASS AIR -CONDITIONED TRAIN SERVICE IS AVAILABLE AT ROUNDTRIP COST OF APPROX. \$10.80. TRAVEL TIME ON WAY IS TWO AND ONE-HALF HOURS. ALTERNATIVELY, TRIP COULD BE MADE BY CHARTERED MINIBUS AT COST FOR GROUP OF \$75.60 ONE WAY, WITH TRAVEL TIME APPROX. THREE AND ONE -HALF HOURS.

5. TRAVEL NOW ENVISIONED WITHIN CAIRO (SEE BELOW) CAN BE ARRANGED BY MINIBUS AT COST OF APPROX. \$27 PER HALF DAY. SUGGEST NECESSARY TRANSPORT IN ALEXANDRIA BE SCHEDULED BY MINIBUS AT APPROX COST OF \$54 PER DAY. TAXIS FOR INDIVIDUAL USE ORDINARILY ARE AVAILABLE IN ALEXANDRIA, BUT NOT ALWAYS IN CAIRO.

6. CONGEN ALEXANDRIA IS PREPARED TO CO-HOST RECEPTION EVENING OF SATURDAY, OCTOBER 9, WITH GUEST LIST OF 200-250 (INCLUDING WIVES). PORT AUTHORITY PROBABLY WILL OFFER LUNCHEON TO SEMINARY MEMBERS, BUT THIS IS YET TO BE CONFIRMED.

7. BASED ON FOREGOING, FOLLOWING IS PROPOSED ITINERARY FOR SEMINARY PARTICIPANTS. USDOC REACTION WOULD BE APPRECIATED, ESPECIALLY WITH REGARD TO HOTEL ACCOMMODATIONS. HOTEL RESERVATIONS IN CAIRO ARE PRESENTLY DIFFICULT TO OBTAIN.

FRIDAY, OCTOBER 8

1010 - ARRIVAL CAIRO SAUDI 147, MET BY EMBASSY REPRESENTATIVES.

1100 - TO EMBASSY BY MINIBUS.

1200 - MEETING WITH AMBASSADOR EILTS AND EMBASSY OFFICERS.

1230 - DUTCH TREAT LUNCH AT SHEPHEARDS HOTEL (ACROSS STREET FROM EMBASSY; TO BE PRE-ORDERED)

1330 - TO CAIRO TRAIN STATION BY MINIBUS (RESERVATIONS AND TICKETS TO BE ARRANGED IN ADVANCE).

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 CAIRO 11390 01 OF 02 242018Z

1400 - NONSTOP TRAIN TO ALEXANDRIA (WITH EMBASSY REPRESENTATIVES).

1635 - ARRIVE ALEXANDRIA, MET BY CONGEN REPRESENTATIVES.

1700 - TO PALESTINE HOTEL (SITE OF CONFERENCE) BY MINIBUS. EVENING FREE

SATURDAY, OCTOBER 9

0830 - TO CONGEN BY MINIBUS.

0900 - EMBASSY AND CONGEN BRIEFING

1000 - TO PORT AUTHORITY OFFICE (NEXT DOOR TO CONGEN)

FOR MEETING WITH DIRECTOR.

1030 - TO PORT FOR TOUR (MINIBUS)

1400 - ON COMPLETION OF PORT TOUR, PROCEED TO LUNCHEON
HOSTED BY DIRECTOR OF PORT AUTHORITY (TO BE CONFIRMED).

1600 - TO PALESTINE HOTEL (MINIBUS).

1830 - TO CONGEN RESIDENCE (MINIBUS).

1900-2100 - RECEPTION HOSTED BY CONGEN ROBERT W. CHASE.

2130 - TO PALESTINE HOTEL (MINIBUS).

SUNDAY, OCTOBER 10

0900 -1300 - SEMINAR AND INDIVIDUAL APPOINTMENTS - PALESTINE
HOTEL.

1400 -1800 - INDIVIDUAL APPOINTMENTS, AT PALESTINE.

EVENING FREE

MONDAY, OCTOBER 11

0900 -1300 - SEMINAR AND APPOINTMENTS - PALESTINE HOTEL.

1400-1800 - INDIVIDUAL APPOINTMENTS.

EVENING FREE

TUESDAY, OCTOBER 12

A. M. - FOLLOW-UP ON APPOINTMENTS AND/OR FREE TIME (TRANSPORT
TO BE ARRANGED ON INDIVIDUAL BASIS).

1445 - CHECK OUT PALESTINE HOTEL, TO TRAIN STATION
BY MINIBUS.

1530 - DEPART ALEXANDRIA BY NONSTOP TRAIN (SEATS AND
TICKETS PRE-ARRANGED).

1815 - ARRIVE CAIRO, TO MERIDIEN HOTEL BY MINIBUS.

EVENING FREE

WEDNESDAY, OCTOBER 13

0630 - BAGGAGE, AIRLINE TICKET AND PASSPORT PICK UP
AT HOTEL BY EMBASSY EXPEDITER.

0700 - DEPART BY MINIBUS FOR TOUR OF PYRAMIDS (OPTIONAL;
LOCAL GUIDE TO BE ENGAGED, EMBASSY REPRESENTATIVE
WILL ACCOMPANY).

UNCLASSIFIED

UNCLASSIFIED

PAGE 04 CAIRO 11390 01 OF 02 242018Z

1000 - DEPART PYRAMIDS FOR AIPORT.

1030 -ARRIVE CAIRO AIRPORT.

1215 - DEPART CAIRO KUWAITI 545 FOR CASABLANCA.

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 CAIRO 11390 02 OF 02 242005Z

70

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 108238

R 241615Z AUG 76
FM AMEMBASSY CAIRO
TO USDOC WASHDC
INFO SECSTATE WASHDC 6378
AMCONSUL ALEXANDRIA
AMCONSUL PORT SAID

UNCLAS SECTION 2 OF 2 CAIRO 11390

8. ADVANCE OFFICER SHOULD SCHEDULE SUFFICIENT TIME ON TRIP TO POST IN SEPTEMBER TO VISIT ALEXANDRIA. PLEASE ADVISE BY CALBE WHAT PROMOTIONAL MATERIALS HE WILL BRING OR CAN BE FORWARDED BY AIR POUCH PRIOR TO HIS ARRIVAL. IT WOULD BE HELPFUL IF ADVANCE OFFICER COULD BRING SUPPLY OF ADHESIVE NAME BADGES FOR REGISTRATION PURPOSES; SUCH ARE NOT AVAILABLE HERE.

9. PRELIMINARY ESTIMATES OF COSTS ARE: CONFERENCE SITE \$540 (\$180 X 3 DAYS); PALESITNE HOTEL ACCOMMODATIONS - SUITE \$236 (4 DAYS), SINGLE ROOMS \$1320 (TEN PERSONS, 4 DAYS), SUBTOTAL \$1556; MERIDIEN HOTEL ACCOMMODATIONS - SUITE \$180 (ONE NIGHT), SINGLE ROOMS \$360 (10 PERSONS, 1 NIGHT), SUBTOTAL \$540; BUS TRANSPORT - CAIRO -\$54, INTERCITY TRAIN - \$118.80, BUSS TRANSPORT ALEXANDRIA - \$135, SUBTOTAL \$307.80; CONGEN ALEXANDRIA RECEPTION \$625; INCIDENTAL, GRATUITIES, TAXES, ETC. \$100. TOTAL FOR GROUP - \$3668.80. IN ADDITION, EMBASSY SUPPORT WILL REQUIRE TRAVEL TO ALEXANDRIA OF ONE SENIR FSL AND ONE OFFICER AT COST FOR TRANSPORT OF \$21.60 AND PERDIEM \$283.40 (FSL 7 DAYS, FSO 5 DAYSL, FOR TOTAL OF \$295. NOTE: FSL WILL TRAVEL TO ALEXANDRIA IN ADVANCE OF SEMINAR GROUP, FSO WITH GROUP; BOTH WILL RETURN TO CAIRO WITH SEMINAR PARTICIPANTS. TOTAL PRELIMINARY ESTIMATED COSTS THUS ARE \$3963.80. PLEASE ADVISE WHETHER SEMINAR PARTICIPANTS WILL PAY FOR THEIR OWN HOTEL ACCOMMODATIONS, INCLUDING SUITE FOR CHAIRMAN, OR AUTHORIZATION REFTEL B COVERS. IF PARTICIPANTS ARE MEETING THEIR OWN HOTEL EXPENSES, UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CAIRO 11390 02 OF 02 242005Z

MORE ADVANTAGEOUS LE 1 EQUALS \$1.47 TOURIST RATE APPLIES.
EILTS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976CAIRO11390
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760323-0778
From: CAIRO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760827/aaaaawly.tel
Line Count: 219
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: cahillha
Review Comment: n/a
Review Content Flags:
Review Date: 01 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 APR 2004 by ReddocGW>; APPROVED <28 JAN 2005 by cahillha>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PORT DEVELOPMENT TECHNICAL SALES SEMINAR, OCTOBER 1-16, 1976
TAGS: BEXP, EG
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006